







From Portfolio Managers Chris Davis and Pierce Crosbie

Davis Financial Fund

To Our Advisors, Clients and Friends,

For more than 50 years, we at Davis Advisors have served as stewards and fiduciaries for our clients' savings. In doing so, our goal is to help them achieve their financial aspirations, whether a comfortable retirement, a child's education, a dream home, or gifts to charity. At this challenging time, our first thoughts are for their safety and well-being.

We also want to make clear that our firm and client portfolios seek to weather any kind of financial storm, including this one. While past performance does not guarantee future results, over the decades, we have withstood countless market dislocations, natural disasters, and other unforeseeable calamities, from the oil embargo and stagflation to the S&L crisis, 9/11, and the Great Recession. Rest assured, we are well-prepared at every level for the storm at hand. Our firm is financially strong and extremely liquid. Davis Financial Fund is filled with well-capitalized, durable businesses that we believe have the potential to ride out this period with their franchises and earnings power intact. We have the best research team we have ever had and have been diligently evaluating every individual company across our portfolios. We are in regular contact with the management teams of leading financial firms around the globe. We have a robust and time-tested business-continuity plan and will continue to provide clients and advisors with the first-class support they have come to expect from us, in good times and bad.

Investment Thoughts

To understand the risks and opportunities we see in the financial services sector at this tumultuous time, investors must place the current environment in the longer-term context of our time-tested investment discipline.

To build generational wealth, successful long-term investors must have the discipline to keep their emotions in check. In normal times, such discipline is not difficult. However, in times of fear, prices gyrate wildly, headlines blare bad news, and panic trumps rationality. In such extreme periods, self-discipline becomes both more difficult and more essential.

Today, with the market, the economy, and country in the grip of panic, rationality and perspective are more important than ever. The purpose of this note is not to make short-term predictions regarding spread of the COVID-19 virus nor on the timing of its containment. Instead, our goal is to provide a longer-term perspective that can serve as a framework for navigating the turbulence and uncertainty of the current environment. Armed with such a framework, investors will be prepared to unemotionally distinguish between the short-term volatility and potential long-term opportunities presented in the current market in general and the financial service sector in particular.

As human beings, we do not welcome times of fear and panic. However, as investors, we welcome the lower prices such emotions produce. While we are in a volatile period and do not know what the future will look like, today, many durable and resilient financial services firms are trading at a discount to their intrinsic value. The opportunity to buy such stalwart businesses at such prices is both rare and potentially valuable.

After more than 50 years of successful investing as a firm, and more than a quarter of a century managing Davis Financial Fund,¹ we can think of no better advice for navigating today's market than the timeless words of our founder, Shelby Davis, who famously said, "You make most of your money in a bear market. You just don't realize it at the time." With many high-quality, durable financial leaders trading 30–50% below the prices they traded at just a few months ago, investors have the opportunity to make decisions today that may build wealth tomorrow.

Short-Term Predictions Versus Long-Term Probabilities

Each day, investors are bombarded by a wide range of short-term predictions regarding the course of the current pandemic over the next 3-12 months, though we would suggest that the containment of the virus in countries such as South Korea, Singapore, and China should lead us to question the most extreme predictions, which seem more based on fearmongering and publicity than data and analysis. While the wide range of short-term predictions may be unsettling, longer-term probabilities fall into a much tighter range. Though there is limited knowledge and uncertainty about the impact of the disease, as we get out 12-24 months, it is possible that the virus will have run its course, a vaccine will be available, and, as a result of the lessons learned from this first modern pandemic, we should be far better prepared for future pandemics. In other words, while we don't know the precise timing, we do believe this period of uncertainty will come to an end, infection rates will fall, venues will reopen, businesses restart, and normal life resume. As a result, while there may be a powerful emotional cost, we believe there may be little lasting economic cost.

Portfolio Update

The three key areas of focus for our portfolio companies remain the same through any environment:

- Companies with durable competitive advantages
- Excellent, experienced, and honest management teams
- Attractive valuations

Regarding our more general funds, an important aspect of defining "durable" is avoiding companies that employ financial leverage to the degree they might be incapable of surviving short-term dislocation. In the financial space, leverage is unavoidable—earning a spread on other people's money is the business model. But there are significant differences among the business models of financial firms that affect their durability through financial stress. For example, among the hardest-hit niches (which have been widely written about of late) are commercial mortgage REITs. Their funding structure includes repurchase agreements with banks that are effectively margin loans. With asset prices declining, the REITs must come up with more collateral or sell assets (which in turn drives down the price of their loans further).

In contrast, the regional banks owned in Davis Financial Fund (such as U.S. Bancorp, Capital One, Wells Fargo, and PNC Financial) employ almost no short-term wholesale funding; their liabilities consist of customer deposits, long-term debt, and share-holders' equity. They also hold tremendous liquidity in the form of deposits at the Federal Reserve and investment securities (principally U.S. Treasuries and government-backed agency bonds) to support borrowers drawing down their credit lines and any deposit outflows.

In addition to the liquidity these banks possess to carry them through dislocations in the funding market, they are also in a far better capital position than they were before the financial crisis to sustain any credit losses in the looming virus-induced recession. As we wrote you in December, our six

largest U.S. bank holdings have increased their collective ratio of tangible common equity to riskweighted assets from 6.2% to 11.8% since 2007, an improvement of more than 90%. This increased level of conservatism should allow these companies to weather even a severe downturn. For example, as part of the annual stress tests applied to the nation's largest and most important banks, the Federal Reserve models an economic scenario that would arguably be even worse than the financial crisis and Great Recession of 2008-09. This "severely adverse" scenario contemplates high levels of unemployment persisting for more than three years (peaking at 10%), real GDP decline of -8% (also stretched out over time), stocks down -50%, commercial real estate down -35%, and residential real estate down -25%. However, even under this severe scenario, the strong starting capital ratios of the banks we own in Davis Financial Fund would allow them to emerge with only a modest impact on shareholders' equity.

So, we have confidence in the durability and resiliency of our portfolio companies, but are the valuations attractive? The S&P Financials Index has declined approximately 30% year-to-date, and the KBW Bank Index by approximately 40%. The question for investors is to consider whether those declines are commensurate with the deterioration in intrinsic value, or if the price decline is an overshoot. Consider Capital One, a major holding for the Fund, which has declined approximately 45% as investors anticipate the worst for credit losses. The bank's financial performance has already been modeled for the Fed's stress tests discussed above. Under this "severely adverse" scenario, projected losses (after-tax) could reduce current book value by approximately 25%. However, at today's discount valuation of only 70% of tangible book value, investors purchasing today would still be buying at less than what the book value would be even after going through another Great Recession. While no one can know for sure whether the looming recession couldn't be worse than this scenario, we think there is sound reasoning to expect it might be sharp but not as persistent as this forecast; the

Federal government's just signed stimulus package with its enhanced unemployment benefits, one-time payments to households, and grants to small businesses also could favorably alter the linkages between consumer credit and unemployment trends.

Similar analysis across all of the bank holdings in Davis Financial Fund also suggest to us that prices have declined faster than intrinsic value. By focusing on facts rather than emotions, rational long-term investors have the potential to build wealth for tomorrow by buying these valuable companies at a discount to their intrinsic value. However, it is important to remember that there is no guarantee these share prices will appreciate in the future.

Conclusion

Over 50 years of successful investing, we at Davis Advisors have weathered many storms and crises by being rational when others were fearful. Whether it was the bear market of the 1970s, early 2000s, or the financial crisis, buying after significant price declines have historically rewarded long-term investors who could keep their emotions in check. Although each period differed in its peculiarities, all share a similar pattern to what we see today. Fearful investors sell after prices have gone down, waiting on the sidelines until 'things feel better.' Rational investors buy after prices have gone down, recognizing that prices have the potential to be higher when

'things feel better.' In every case, fearmongers argued that this time was different and that a recovery would never come. And, in every case, our society, our economy, the market, and our portfolios proved resilient, recovered, and went on to new heights. We believe today is no different. Investors who can keep their emotions in check may once again have the opportunity to buy resilient financial companies at a discount to their instrinsic value and pursue generational wealth over the long term.

Perhaps there is no better indication of the durability of the stalwart companies that we hold in Davis Financial Fund than the majority of our holdings have been operating for more than one hundred years. That means that they survived two World Wars, the Great Depression, the Cold War, presidential assassinations and resignations, stagflation, the S&L crisis, 9/11, the financial crisis, and the Great Recession. We are confident they will weather the current storm as well.

As stewards of our clients' savings, our job is to make rational, long-term decisions and remain dispassionate at all times. However, we are also human beings who understand the stress that fear places on our families, friends and communities. While we know that a period of recovery and healing will follow this difficult stretch, we sincerely hope that, until then, you remain safe and healthy. We thank you for the trust you have placed with us.



This report is authorized for use by existing shareholders. A current Davis Financial Fund prospectus must accompany or precede this material if it is distributed to prospective shareholders. You should carefully consider the Fund's investment objective, risks, charges, and expenses before investing. Read the prospectus carefully before you invest or send money.

This report includes candid statements and observations regarding investment strategies, individual securities, and economic and market conditions; however, there is no guarantee that these statements, opinions or forecasts will prove to be correct. These comments may also include the expression of opinions that are speculative in nature and should not be relied on as statements of fact.

Davis Advisors is committed to communicating with our investment partners as candidly as possible because we believe our investors benefit from understanding our investment philosophy and approach. Our views and opinions include "forward-looking statements" that may or may not be accurate over the long term. Forward-looking statements can be identified by words like "believe," "expect," "anticipate," or similar expressions. You should not place undue reliance on forward-looking statements, which are current as of the date of this report. We disclaim any obligation to update or alter any forward-looking statements, whether as a result of new information, future events, or otherwise. While we believe we have a reasonable basis for our appraisals and we have confidence in our opinions, actual results may differ materially from those we anticipate.

Objective and Risks. Davis Financial Fund's investment objective is longterm growth of capital. There can be no assurance that the Fund will achieve its objective. Under normal circumstances the Fund invests at least 80% of its net assets, plus any borrowing for investment purposes, in securities issued by companies principally engaged in the financial services sector. Some important risks of an investment in the Fund are: stock market risk: stock markets have periods of rising prices and periods of falling prices, including sharp declines; common stock risk: an adverse event may have a negative impact on a company and could result in a decline in the price of its common stock; **financial services risk:** investing a significant portion of assets in the financial services sector may cause the Fund to be more sensitive to problems affecting financial companies; foreign country risk: foreign companies may be subject to greater risk as foreign economies may not be as strong or diversified. As of 3/31/20, the Fund had approximately 16.3% of net assets invested in foreign companies; headline risk: the Fund may invest in a company when the company becomes the center of controversy. The company's stock may never recover or may become worthless; large-capitalization companies risk: companies with \$10 billion or more in market capitalization generally experience slower rates of growth

in earnings per share than do mid- and small-capitalization companies; manager risk: poor security selection may cause the Fund to underperform relevant benchmarks; depositary receipts risk: depositary receipts may trade at a discount (or premium) to the underlying security and may be less liquid than the underlying securities listed on an exchange; emerging market risk: securities of issuers in emerging and developing markets may present risks not found in more mature markets; fees and expenses risk: the Fund may not earn enough through income and capital appreciation to offset the operating expenses of the Fund; foreign currency risk: the change in value of a foreign currency against the U.S. dollar will result in a change in the U.S. dollar value of securities denominated in that foreign currency; and mid- and small-capitalization companies risk: companies with less than \$10 billion in market capitalization typically have more limited product lines, markets and financial resources than larger companies, and may trade less frequently and in more limited volume. See the prospectus for a complete description of the principal risks.

The information provided in this material should not be considered a recommendation to buy, sell, or hold any particular security. As of 3/31/20, the top ten holdings for Davis Financial Fund were: JPMorgan Chase, 7.62%; Berkshire Hathaway, 7.48%; U.S. Bancorp, 6.89%; Capital One Financial, 6.70%; Markel, 6.47%; Bank of New York Mellon, 6.08%; American Express, 5.82%; Wells Fargo, 5.59%; Bank of America, 5.19%; PNC Financial Services Group, 4.40%.

Davis Funds has adopted a Portfolio Holdings Disclosure policy that governs the release of non-public portfolio holding information. This policy is described in the prospectus. Holding percentages are subject to change. Visit davisfunds.com or call 800-279-0279 for the most current public portfolio holdings information.

We gather our index data from a combination of reputable sources, including, but not limited to, Thomson Financial, Lipper, Wilshire, and index websites.

The S&P 500 Index is an unmanaged index of 500 selected common stocks, most of which are listed on the New York Stock Exchange. The index is adjusted for dividends, weighted towards stocks with large market capitalizations and represents approximately two-thirds of the total market value of all domestic common stocks. Investments cannot be made directly in an index.

Shares of the Davis Funds are not deposits or obligations of any bank, are not guaranteed by any bank, are not insured by the FDIC or any other agency, and involve investment risks, including possible loss of the principal amount invested.